

NERC 2017 Business Plan and Budget **Draft 1 Overview**

NERC Finance and Audit Committee Conference Call May 26, 2016









Major Areas of Focus



- Goals and activities in Strategic Plan
- Increasing NERC's analytical capabilities
- E-ISAC operations
- Enterprise Risk Management
- Highly skilled workforce
- Resource allocation and efficiency of operations



2017 Preliminary Budget

NERC with CRISP*

- 2.5% total budget increase (operating and cap-x)
 - 2017 forecast in 2016 Business Plan and Budget was 6.4%

NERC without CRISP*

2.5% total budget increase (operating and cap-x)

* These numbers do not include the costs related to the E-ISAC portal project being considered for 2017. More information is found on slide 14.



2017 Preliminary Budget

		2016 Budget		2017 Budget		Variance \$ Over(Under)	Variance % Over(Under)	
Expenses								
Personnel Expenses	\$	37,283,807	\$	38,683,857	\$	1,400,050	3.8%	
Meeting Expenses		3,620,286		3,372,886		(247,400)	-6.8%	
Operating Expenses		24,903,515		24,879,956		(23,559)	-0.1%	
Other Non-Operating Expenses		110,000		122,100		12,100	11.0%	
Total Expenses	\$	65,917,608	\$	67,058,799	\$	1,141,192	1.7%	
Inc(Dec) in Fixed Assets		1,269,057		1,780,543		511,486	40.3%	
TOTAL BUDGET	\$	67,186,665	\$	68,839,343	\$	1,652,677	2.5%	
FTEs		192.47		193.11		0.65	0.3%	

- Personnel expenses include salaries, at-risk incentive compensation, benefits, temporary staffing, and training. In addition to those categories, overall personnel expense is increasing in part due to lower attrition and stabilizing workforce.
- Change in fixed assets, excluding depreciation and allocations, is a reduction of \$439,000.

NERC Budget Details



- Personnel Costs and Assumptions (including CRISP)
 - 205 headcount / 193.1 FTEs
 - 0.6 FTE increase driven by change in attrition assumption
 - Vacancy rate 5.8%, lower than 2016 budgeted rate of 8%
 - Experiencing more stable workforce, lower attrition
 - 3% average salary increase (merit, promotion and market adjustments)
 - Incentive compensation budgeted using evaluation of past performance
 - Medical/dental premiums budgeted at high end of range provided by advisors
 - Retirement and Other Benefit Assumptions consistent with historical practice, no other changes

NERC Budget Details



- Contracts and Consultants \$420k increase
 - \$250k for GridEx IV
 - \$100k for BES Situation Awareness software
 - \$100k additional Regional Entity audit support
 - \$100k for additional CRISP data security (funded by CRISP participants)



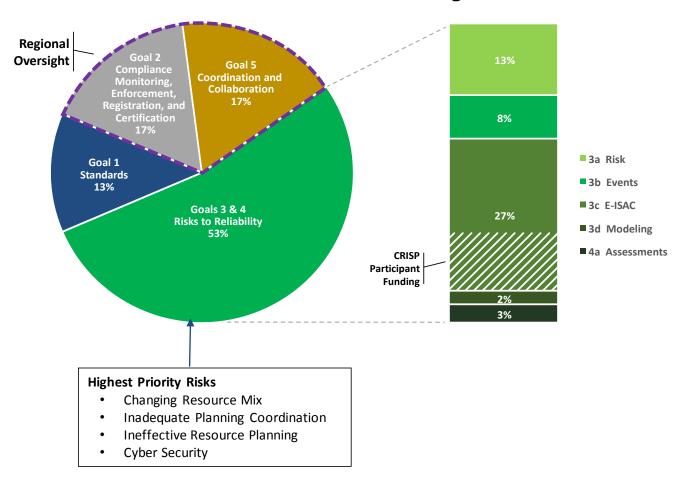
Total NERC Capital Budget

NERC CAPITAL BUDGET		2016	2017		
ERO Application Development	\$	1,500,000	\$	800,000	
Document Management		465,000		335,000	
Hardware (Storage, servers, laptops)		955,000		991,000	
Other Equipment		535,000		885,000	
Disaster Recovery		200,000		150,000	
NERC Software licenses		256,000		311,000	
Total Capital Budget	\$	3,911,000	\$	3,472,000	



NERC Resource Allocation to Strategic Goal Areas

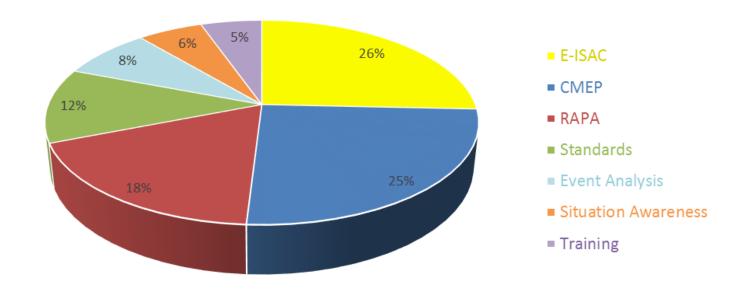
NERC Resource Allocation to Strategic Goal Areas





Budget By Program Area

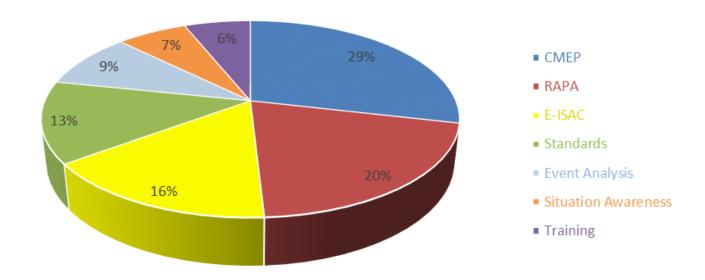
NERC 2017 Budget By Program Area





Budget By Program Area without CRISP

NERC 2017 Budget By Program Area without CRISP



Note: CRISP is funded largely by third-parties. This chart reflects the distribution of resources funded primarily by assessments.



2017 Preliminary Assessments

- 6.4% assessment increase before application of Assessment Stabilization Reserve
- Historically, billed assessments were lower than otherwise required
- Release of penalty funds in prior years contributed to larger future increases
- Debt service and reserves requirements also impact assessments
- In 2016, Assessment Stabilization Reserve established to mitigate impacts, primarily for U.S. assessments



2017 Preliminary Assessments

- Recommend multi-year strategy to better align budget increases, assessment requirements, and billed assessments
- Phased release of Assessment Stabilization Reserves*
 - 2017 assessment increase below 4.5%
 - 2018 assessment increase below 3.8%
 - 2019 assessment increase below 3.2%
 - 2020 and beyond 3.1% declining toward 2.75%
- Actual budget increases and use of reserves determined annually

^{*} Assumed 2.5% budget increase for modeling purposes



Projected Reserve Balances

- Operating Reserves \$7.9M
 - Future Obligation Reserve \$2.8M
 - System Operator Certification Reserve \$845k
 - CRISP Reserve \$500k* (Funded by participants)
 - Operating Contingency Reserve \$2.0M
- Assessment Stabilization Reserve \$1.7M
 - Funding with existing penalty funds
 - Propose using \$1.1M to reduce U.S. assessments
 - Expect \$500k addition in 2016 and 2017 under known penalty settlement

^{*}Subject to refinement based on negotiations with participants; funded by participants



2017 Preliminary Budget E-ISAC Portal Project

- Portal improvement high priority ESCC recommendation
 - Enhance data sharing capabilities among registered users
 - Support physical and cyber threat analysis
 - Business case and requirements under development. Will be reviewed with ESCC/MEC. Further details will be included in next draft
 - Current budget draft includes \$250k placeholder; additional \$750k may be needed based on preliminary third party estimate
- Impact of additional \$750k in funding
 - NERC budget increases from 2.5% to 3.6%
 - NERC assessment increases 0.4%
 - Impact on assessments is lower, assuming project is debt-funded
 - Assumes no additional release of stabilization reserves.





Questions and Answers

